

Q. We didn't cover everything in my consult, what should I do?

A. If, at the end of your booked consult, you find you still have more to cover and discuss, please feel free to book another 1hr or 3hr consult either with me on the day or online via my website.

Q. What if I require further advice following my consult?

A. If you have questions regarding different trades, services, design or anything to do with your consult, you can book a "Consultation Queries & Research" session and I will tend to your queries and provide any further research or imagery if required.

Q. What if I need a Landscape Design drawn up for my trades?

A. We currently aren't taking on any 2D design work, however we can share a third party contact with you to provide these plans for your project. However! Continue reading to find out our quoting process for our talented landscaping team to bring your project to life.

Q. Can your company quote on installing the design for our garden and what fees are involved?

A. Yes we certainly can! We offer a free cost estimate, and a detailed quotation will cost 1% of the cost estimate. Continue reading to find out about our quoting process. Please note, the detailed quotes may take longer to provide as professional trades will need to view the site prior to getting accurate costs for interiors.

Q. How do I get your personal trade and supplier details?

A. This list can be purchased via our website (www.aschersmith.com.au), or by emailing admin@aschersmith.com.au.

Q. Do you consult for exterior styling as well as interior styling?

A. Styling consultations can be booked separately with our very clever in-house Stylist, Jaime Smith. You can book a consultation with her additionally via our website (www.aschersmith.com.au), or by emailing admin@aschersmith.com.au.

Q. What payment methods are available?

A. As per our terms and conditions, all consultations are to be paid for prior to the consultation date. This can be either with a debit/credit card via the website at the time of booking, alternatively you will be issued an invoice with 7 day terms.

Q. How does the consultation work?

A. Once the consultation has been booked, you will receive a reminder via email or text message before the day. Your consultation must be paid for, prior to the consultation date. On arrival, Ascher will ask to walk around the spaces with you so you can chat through your requirements and discuss the areas of concern. Once some photos and mental notes have been taken, she will start detailing your customised "Mood Board" covering each area of your garden. This Mood Board will show design concepts through images of plants, structures, materials etc. that will give you a very visual representation of what can be achieved in each space. The Mood Board is only included in Ascher's 3hr Consultation & 3D Services.

Q. What makes your approach unique?

A. Several aspects

- Personal approach with face-to-face consult and working directly with Ascher, ensuring continuity, trust & a close working relationship.
- Our consultations provide you with an excellent service for an affordable fee
- We pride ourselves on extremely high standards of work, experience and attention to detail
- Curated PDF mood board of the design consultation detailing the design concept, layout options, hard & soft furnishings, materials and finishes.
- The option to have your project quoted on, project managed by and completed by our incredible landscaping team.

Q. What about the budget for my interior installation?

A. There is extensive evidence of the value that intelligent, thoughtful interior styling can add to your home. Well designed, installed and laid out interiors can lead to a substantial increase in the overall value of your home. A budgeting 'rule of thumb' for a complete interior installation or renovations is 5-10% of the total value of your home, including the land. Therefore, if you own a \$550,000 home, plan to spend between \$27,500-\$55,500 for a basic, functional interior design & styling that will return up to 200% in value.

The most successful interior projects start with a realistic budget. Don't hesitate to share your budget with the interior stylist. The stylist can help strike a balance between special materials and cost-conscious choices to create a beautiful space that meets your functional, aesthetic, and budget preferences before you ask contractors for bids.