

## FAQ

*Q. We didn't cover everything in my consult, what should I do?*

A. If, at the end of your booked consult, you find you still have more to cover and discuss, please feel free to book another 1hr or 3hr consult either with me on the day or online via my website.

*Q. What if I require further advice following my consult?*

A. If you have questions regarding different trades, services, design or anything to do with your consult, you can book a "Consultation Queries & Research" session and I will tend to your queries and provide any research or imagery if required.

*Q. What if I need a Landscape Design drawn up for my trades?*

A. We currently aren't taking on any 2D design work but a contact for this work, along with their costings can be emailed through upon request. They will be able to draw up a Landscape Design from our consult ideas and notes.

*Q. Can your company quote on installing the design for our garden and what fees are involved?*

A. Yes we certainly can! We offer a free cost estimate, and a detailed quotation will cost 1.5% of the cost estimate. These quotes may take longer to provide as professional trades will need to view the site prior to getting accurate costs for landscaping.

*Q. How do I get your personal trade and supplier details?*

A. These details are only included in the 3hr consultation package.

*Q. Do you consult for home exterior as well as gardens?*

A. Yes, I can offer my advice on anything exterior for your home & garden. Have a list ready with your questions and we will cover everything we can within our consultation time frame.

*Q. What payment methods are available on the day of our consult?*

A. Cash or most major credit cards. Direct transfers can also be made on the day of the consult.

*Q. How does the consultation work?*

A. Once the consultation has been booked, you will receive a reminder via email or text message before the day. You will also have a CONSULTATION CHECKLIST to prepare and have ready for Ascher on the day. On arrival, Ascher will ask to walk around the spaces with you so you can chat through your brief and discuss the areas of concern. Once some photos and mental notes have been taken, she will start detailing you 'Mood Boards' for each area of the garden. These mood boards will be showing concepts through images of plants, structures, materials etc. that will give the client a very visual representation of what can be achieved in each space. The longer consults will also include Ascher's personal supplier and trades list so you can contact a trusted source to help get the job done directly and find out where to buy all the plants and products discussed.

*Q. What makes your approach unique?*

A. ~ Personal approach with face-to-face consult and working directly with Ascher, ensuring continuity, trust & a close working relationship.

~ Our consultations provide you with an excellent service for a very affordable fee

- ~ We pride ourselves on extremely high standards of work, experience and attention to detail
- ~ Curated PDF mood board of the design consultation detailing the design concept, layout options, planting styles, materials and finishes, including styling advice for your ideal space
- ~ Reticulation, lighting, outdoor entertaining and pool design advice and recommendations
- ~ Structural landscaping and construction advice including council and engineering requirements if applicable
- ~ Ascher's personal vendor recommendations and budget advice

*Q. What about the budget for my landscape installation?*

A. There is extensive evidence of the value that intelligent, thoughtful landscape design can add to your home. Well designed, installed and maintained landscaping can lead to a substantial increase in the overall value of your home. A budgeting 'rule of thumb' for a complete landscape installation or renovations is 5-10% of the total value of your home, including the land. Therefore, if you own a \$550,000 home, plan to spend between \$27,500-\$55,500 for a basic, functional landscape that will return up to 200% in value. Unusual materials, mature specimen plantings, or elaborate hardscape will add to this figure.

The most successful landscape projects start with a realistic budget. Don't hesitate to share your budget with the landscape designer. The designer can help strike a balance between special materials and cost-conscious choices to create a beautiful space that meets your functional, aesthetic, and budget preferences before you ask contractors for bids.

Finally, be sure to budget for the ongoing care and maintenance of your new surroundings. Good maintenance will protect your investment, as well as ensure many years of personal enjoyment and satisfaction.